State of Rhode Island and Providence Plantations Contract Offer RIVIP GENERATED BIDDER CERTIFICATION COVER FORM

SECTION 1 - VENDOR INFORMATION

Bid/RFP Number:

7448174A5

Bid/RFP Title:

CONSTRUCTION OF EAST MATUNUCK STATE BEACH FACILITY, DEM - ADDENDUM 5 (8 F

Opening Date & Time:

2/11/2011

1:45 PM

RIVIP Vendor ID #:

50709

Vendor Name:

Stonhard Div. Of StonCor Group Inc.

Address:

1000 East Park Ave.

Maple Shade, NJ 08052

USA

Telephone:

(800) 854-0310

Fax:

(856) 321-7631

E-Mail:

hwattai@stonhard.com

Contact Person:

Heather Wattai

Title:

Lead Project Coordinator

R.I. Foreign Corp #:

NOTICE TO VENDORS

Effective January 1, 2011 all public works project related bids or proposals exceeding one million (\$1,000,000) dollars are required to include a "public copy". All agency contract solicitations, requests for proposals, invitations for bids, etc. shall state that any bid or proposal that exceeds one million (\$1,000,000) dollars must include a copy to be available for public inspection upon the opening of the bids. Any bid or proposal in excess of one million (\$1,000,000) dollars which does not include a copy for public inspection shall be deemed to be non-responsive. For further information, please see R. I. Gen. Laws §37-2-18 (P.L. 221) http://www.rilin.state.ri.us/PublicLaws/law10/law10221.htm and Purchasing Rules & amendment at http://www.purchasing.ri.gov/Notices2.aspx.

In addition, the Division of Purchases has promulgated proposed regulations pursuant to R.I. Gen. Laws § 37-2-18 that implements the "public copy" requirement. Public hearing on the proposed regulations was held on Friday, December 17, 2010. The proposed regulations will become final on January 11, 2011. For further information please visit www.sos.ri.gov.

NOTE: AWARD OF CONTRACTS AND PURCHASE ORDERS SHALL BE SUBJECT, AT THE DISCRETION OF THE PURCHASING AGENT, TO THE OFFEROR COMPLETING AN ON-LINE RIVIP REGISTRATION at www.purchasing.ri.gov. It is THE RESPONSIBILITY OF THE VENDOR to make on-line corrections/updates using the Vendor maintenance program on the RI Division of Purchases Web Site.

SECTION 2 - REQUIREMENTS

ALL OFFERS ARE SUBJECT TO THE REQUIREMENTS, PROVISIONS AND PROCEDURES CONTAINED IN THIS THREE-PAGE CERTIFICATION FORM. Offerors are expected to READ, SIGN and COMPLY with all requirements. Failure to do so may be grounds for disqualification of the offer contained herein.

Section 2.1 - RULES FOR SUBMITTING OFFERS

2.1A. This CERTIFICATION FORM MUST BE ATTACHED IN ITS ENTIRETY TO THE FRONT OF THE OFFER and shall be considered an integral part of each offer made by a vendor to enter into a contract with the State of Rhode Island, Division of Purchases. As such, submittal of the entire Bidder Certification Cover Form, signed by a duly authorized representative of the offeror attesting that he/she (1) has read and agrees to comply with the requirements set forth herein and (2) to the accuracy of the information provided and the offer extended, is a mandatory part of any contract award.

To assure that offers are considered on time, each offer must be submitted with the specific Bid/RFP/LOI number (provided above), date and time of opening marked in the upper left hand corner of envelope. Each bid/offer must be submitted in separate sealed envelopes.

A complete, signed (in ink) offer package, must be delivered to the division of purchases (via any mail or messenger service) by the time and date specified for the opening of responses in a sealed envelope.

Revised: 01/24/2011

Bids must be submitted on the RI bid solicitation forms provided, indicating brand and part numbers of items offered, as appropriate. Bidders must submit detailed cuts and specs on items offered as equivalent to brands requested WITH THE OFFER. Bidders must be able to submit samples if requested. Mail To: Division of Purchases, One Capitol Hill, Second Floor, Providence, RI 02908-5855.

Documents misdirected to other State locations or which are not present in the Division of Purchases at the time of opening for whatever cause will be deemed to be late and will not be considered. For the purposes of this requirement, the official time and date shall be that of the time clock in the Division of Purchases. Postmarks shall not be considered proof of timely submission.

- 2.1B. RIVIP SOLICITATIONS. To assure maximum access opportunities for users, public bid/RFP solicitations shall be posted on the RIVIP for a minimum of seven days and no amendments shall be made within the last five days before the date an offer is due. When copies of plans and specifications are too large to make available on-line and are issued with a requirement for a refundable deposit, vendors on the known lists of depositors will receive direct notification of amendments. Except when access to the Web Site has been severely curtailed and it is determined by the State Purchasing Agent that special circumstances preclude extending a solicitation due date, requests to mail or fax hard copies of solicitations will not be honored. When the result of an Internet solicitation is unsuccessful, the State of Rhode Island will cancel the original solicitation and resolicit the original offer directly from vendors.
- 2.2. PRICING. Offers are irrevocable for sixty (60) days from the opening date (or such other extended period set forth in the solicitation) and may not be withdrawn, except with the express permission of the State Purchasing Agent. All pricing will be considered to be firm and fixed unless otherwise indicated. The State of Rhode Island is exempt from Federal excise taxes and State Sales and Use Taxes. Such taxes shall not be included in the bid price. PRICES QUOTED ARE FOB DESTINATION.
- 2.3. DELIVERY and PRODUCT QUALITY. All offers must define delivery dates for all items; if no delivery date is specified, it is assumed that immediate delivery from stock will be made. The contractor will be responsible for delivery of materials in first class condition. Rejected materials will be at vendor's
- 2.4. PREVAILING WAGE, OSHA and APPRENTICESHIP.
- 2.4.1 Prevailing Wage and OSHA Safety Training Requirements. The provisions of the State labor laws and OSHA Safety Training, including but not limited to Rhode Island General Laws 37-13-1 et seq. and 28-20-1 et seq., shall apply for all public works contracts. Prevailing wage rates are posted in the information section of the RIVIP. The RI Department of Labor and Training should be contacted for regulatory requirements.
- 2.4.2 Apprenticeship. Rhode Island General Laws §37-13-3 1 requires all general contactors and subcontractors who perform work on any public works contract awarded by the state valued at one million dollars (\$1,000,000) or more shall employ apprentices required for the performance of the awarded contract. The number of apprentices shall comply with the apprentice to journeyman ratio for each trade approved by the apprenticeship council of the
- 2.5. PUBLIC RECORDS. Offerors are advised that all materials submitted to the State for consideration in response to this solicitation will be considered without exception to be Public Records pursuant to Title 38 Chapter 2 of the Rhode Island General Laws, and will be released for inspection immediately upon request once an award has been made. Offerors are encouraged to attend public bid/RFP openings to obtain information; however, bid/RFP response summaries may be reviewed after award(s) have been made by using the RIVIP at any time or appearing in person at the Division of Purchases Mondays through Fridays between 8:30 a.m. and 3:30 p.m. Telephone requests for results will not be honored. Written requests for results will only be honored if the information is not available on the RIVIP.

SECTION 3. AWARD DETERMINATION.

Award will be made to the responsive and responsible offeror quoting the lowest net price in accordance with specifications, for any individual item(s), for major groupings of items, or for all items listed, at the State's sole option. 3.1. BID SURETY. Where bid surety is required, bidder must furnish a bid bond or certified check for 5% of the bid total with the bid, or for such other

amount as may be specified. Bids submitted without a required bid surety will not be considered.

3.2. SPECIFICATIONS. Unless specified "no substitute," product offerings equivalent in quality and performance will be considered (at the sole option of the State) on the condition that the offer is accompanied by detailed product specifications. Offers which fail to include alternate specifications may be deemed nonresponsive.

SECTION 4 - CONTRACT PROVISIONS.

4.1. VENDOR AUTHORIZATION TO PROCEED.

- 4.1A. When a purchase order, change order, contract/agreement or contract/agreement amendment is issued by the RI Division of Purchases, no claim for payment for services rendered or goods delivered contrary to or in excess of the contract terms and scope shall be considered valid unless the vendor has obtained a written change order or contract amendment issued by the Division of Purchases PRIOR TO delivery.
- 4.1B. Any offer, whether in response to a solicitation for proposals or bids, or made without a solicitation, which is accepted in the form of an order OR Pricing Agreement made in writing by the Purchasing Agent, or a state official with purchasing authority delegated by the Purchasing Agent, shall be
- 4.2. REGULATIONS, GENERAL TERMS AND CONDITIONS GOVERNING STATE CONTRACTS. This solicitation and any contract or purchase order arising from it are issued in accordance with the specific requirements described herein, and the State's Purchasing Laws and Regulations and other applicable State Laws. The Regulations, General Terms and Conditions are incorporated into all state contracts. These regulations and basic information on How To Do Business with the State of Rhode Island are posted on the Rhode Island Vendor Information Program Website (www.purchasing.ri.gov).
- 4.2A. ARRA SUPPLEMENTAL TERMS AND CONDITIONS. Contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards, shall be subject to the Supplemental Terms and Conditions For Contracts and Sub-awards Funded in Whole or in Part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at www.purchasing.ri.gov.
- 4.3. EQUAL EMPLOYMENT OPPORTUNITY. Compliance certificate and agreement procedures will apply to all awards for supplies or services valued at \$10,000 and more. Minority Business Enterprise policies and procedures, including subcontracting opportunities as described in Title 37 Chapter 14.1, of
- 4.4. PERFORMANCE BONDS. Where indicated, successful bidder must furnish a 100% performance bond and labor and payment bond for contracts subject to Title 37 Chapters 12 and 13 of the Rhode Island General Laws. All bonds must be furnished by a surety company authorized to conduct business in the State of Rhode Island. Performance bonds must be submitted within 21 calendar days of the issuance of a tentative notice of award. RIVIP Certification Form Page 2 of 3

- 4.5. DEFAULT and NON-COMPLIANCE. Default and/or non-compliance with the RIVIP requirements and any other aspects of the award may result in withholding of payment(s), contract termination, debarment, suspension, or any other remedy necessary that is in the best interest of the state.
- 4.6. COMPLIANCE. Vendor must comply with all applicable federal, state and local laws, regulations and ordinances.
- 4.7. SPRINKLER IMPAIRMENT AND HOT WORK. The Contractor agrees to comply with the practices of the State's insurance carrier for sprinkler impairment and hot work. Prior to performing any work, the Contractor shall obtain the necessary information for compliance from the Risk Management Office at the Department of Administration or the agency for which work will be performed.

 SECTION 5 - CERTIFICATIONS AND DISCLOSURES

ALL CONTRACT AWARDS ARE SUBJECT TO THE FOLLOWING DISCLOSURES & CERTIFICATIONS

Offerors must respond to every disclosure statement. A person authorized to enter into contracts must sign the offer and attest to the accuracy of all statements.
Indicate Yes (Y) or No (N);
1. Has your firm (or any principal) been subject to any of the following findings by the Federal Government, the State of Rhode Island or any of jurisdiction? Suspension, Debarment, Indictment, Criminal Conviction. CIRCLE APPROPRIATE ITEM(S).
2. Has your firm (or any principal) been fined more than \$5000 for a single violation by the Rhode Island Department of Environmental Management of Rhode Island Wetlands law?
3. I/we certify that I/we will immediately disclose, in writing, to the Chief Purchasing Officer any potential conflict of interest, which may occur dur the course of the engagement authorized pursuant to this contract.
4. I/we acknowledge that, in accordance with Chapter 37-2-54(3) of the Rhode Island General Laws "no purchase or contract shall be binding on state or any agency thereof unless approved by the Department [of Administration] or made under general regulations which the Chief Purchasi Officer may prescribe", including change orders and other types of contracts and under State Purchasing Regulation 8.2.1.1.2, "any alleged of agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded a shall not be binding on the state".
5. I/we certify that the above vendor information is correct and complete.
6. I/we certify that I or my firm possesses all licenses required by Federal and State laws and regulations as they pertain to the requirements of t solicitation and offer made herein and shall maintain such required license(s) during the entire course of the contract resulting from the of contained herein and should my/our license lapse or be suspended, I/we shall immediately inform the Rhode Island State Purchasing Agent writing of such circumstance.
7. I/we certify that I/we will maintain required insurance during the entire course of the contract resulting from the offer contained herein and shown my/our insurance lapse or be suspended, I/we shall immediately inform the Rhode Island State Purchasing Agent in writing of such circumstance.
8. I/we certify that I/we understand that falsification of any information herein or failure to notify the Rhode Island State Purchasing Agent as certific herein may be grounds for suspension, debarment and/or prosecution for fraud.
9. I/we acknowledge that the provisions and procedures set forth in this three-page form apply to any contract arising from this offer.
10. I/we acknowledge that I/we understand the State's Purchasing Laws (37-2 of the General Laws of Rhode Island) and Purchasing Regulation and General Terms and Conditions available at the Rhode Island Division of Purchases Website (www.purchasing.ri.gov) apply as the governing conditions for any contract or purchase order I/we may receive from the State of Rhode Island, including the offer contained basis.
11. I/we certify that I/we have registered to utilize the E-Verify program (www.dhs.gov/E-Verify) to ensure compliance with federal and state law. State of Rhode Island. I further understand that my failure to continue to utilize the services of the E-Verify program for as long as I continue to do business with the continue to do business with the State of Rhode Island and my ability to do business with the State of Rhode Island in the future.
12. NEW REQUIREMENT* - IMPORTANT!!! I/we hereby acknowledge that I/we understand that effective January 1, 2011 all public work related project bids or proposals exceeding one million (\$1,000,000) dollars, inclusive of all proposed alternates, are required to include "public copy" as required by R.I. Gen. Laws § 37-2-18 and the "Rules, Regulations and General Conditions of Purchases.". It is furthe understood that any bid or proposal in excess of one million (\$1,000,000) dollars which does not include a copy for public inspection shate be deemed to be non-responsive. For further information, please see R.I Gen. Laws § 37-2-18 and specific instructions at www.purchasing.ri.gov .
IF YOU HAVE ANSWERED "YES" TO QUESTIONS #1 - 2 OR IF YOU ARE UNABLE TO CERTIFY YES TO ITEMS #3 - 11 OF THE FOREGOING PROVIDE DETAILS/EXPLANATION BELOW AND/OR IN AN ATTACHED STATEMENT. INCOMPLETE CERTIFICATION FORMS SHALL BE GROUNDS FOR DISQUALIFICATION OF OFFER.
Signature below commits vendor to the attached offer and certifies (1) that the offer has taken into account all solicitation amendments, (2) that the above statements and information are accurate and that vendor understands and have
that the above statements and information are accurate and that vendor understands and has complied with the requirements set forth through security checkpoints.
- Alloh Cleie
Vendor's Signature (Person authorized to enter into contracts; signature must be in ink.) Date Date
Contracts Administration Supervisor
Name and Title of company official signing offer Print

State of Rhode Island and Providence Plantations 2/3/11

ADDENDUM NUMBER FIVE

RFQ # 7448174

TITLE: CONSTRUCTION OF EAST MATUNUCK STATE BEACH FACILITY, DEM

Closing Date and Time: 2/11/11 at 1:45 PM

Per the issuance of this <u>ADDENDUM # 5</u> (8 pages, including this cover sheet), and 1 CD. The following change(s) are noted:

See attached.

X Specification Change /Addition / Clarification

ADDENDUM NUMBER FIVE

January 31, 2011

State of Rhode Island Department of Administration Division of Purchasing RFP# 7448174 CONSTRUCTION OF THE EAST MATUNUCK STATE BEACH FACILITY, DEM

ADDENDUM NUMBER FIVE:

This Addendum Number Five forms a part of the Contract Documents and shall supersede the Drawings, Project Manual, and Specifications when contradictions occur. It is intended that all work affected by the following provisions shall conform to the original Specifications and Drawings. This addendum shall be recognized by all concerned as an incorporated part or parts of the Contract Documents.

All bidders shall acknowledge receipt of the addendum in the bid form. Before submitting a bid, the Contractor shall assure himself that all changes and interpretations covered by the contents herein are thoroughly understood and that all addenda have been fully accounted for in the Base Bid price.

CHANGES TO THE DRAWINGS:

DRAWING A1.3 OVERALL PILE PLAN:

Revise the pile plan as shown on SK6 dated January 31, 2011. Revise the "PILING SCHEDULE" as shown on SK8 dated January 31, 2011

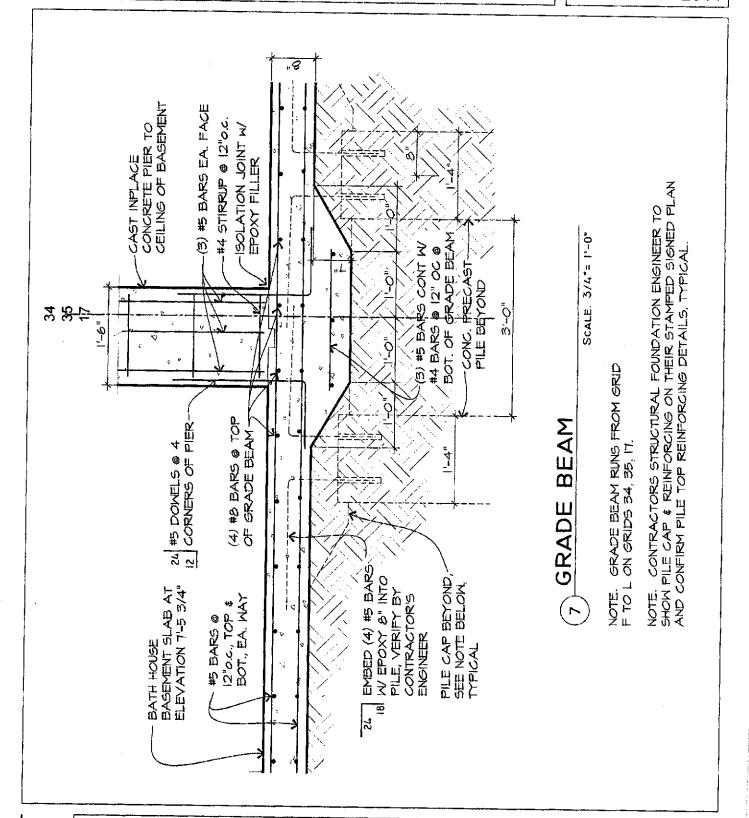
DRAWING A2.6 BATHHOUSE BUILDING SECTIONS & DETAILS:

Add details shown on SK7 and SK9, both dated January 31, 2011

END OF ADDENDUM

PROJECT: EAST MATUNUCK STATE BEACH

DATE: 1-31-2011



BURGIN LAMBERT Newport, Rhode Isla
Tel: 401.847
Fax: 401.847

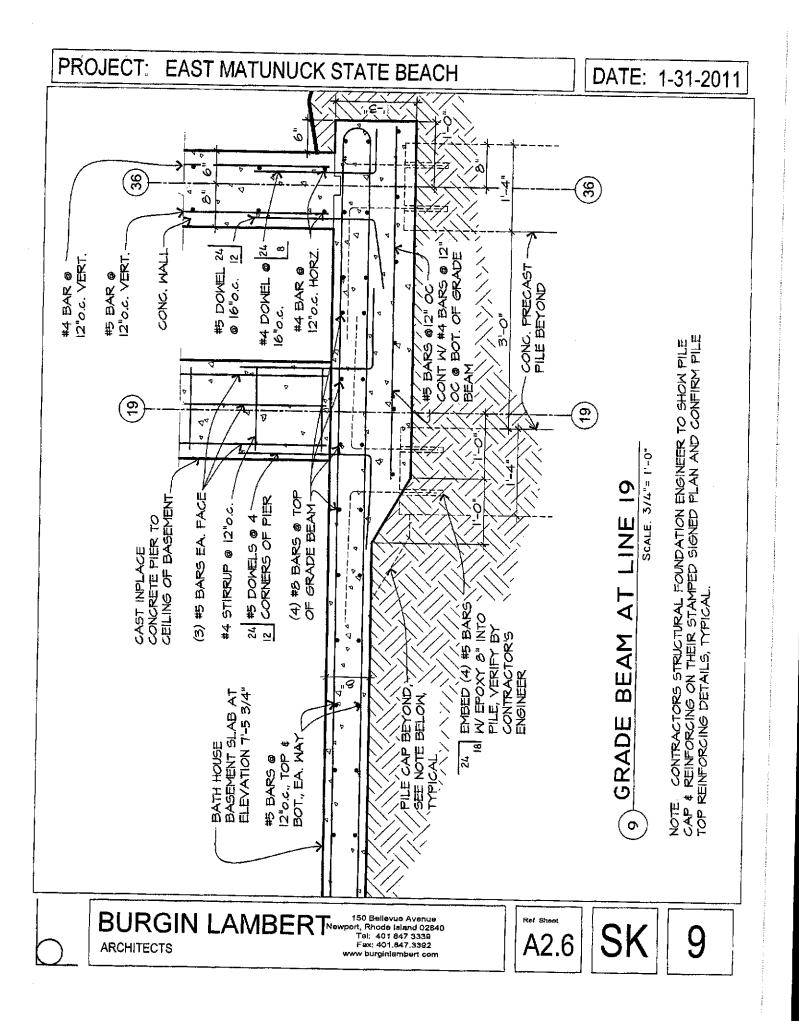
ARCHITECTS

150 Bellevue Avenue rport, Rhode Island 02840 Tel: 401,847 3339 Fax: 401,847,3392 www.burginlamberl.com

A2.6

SK

7

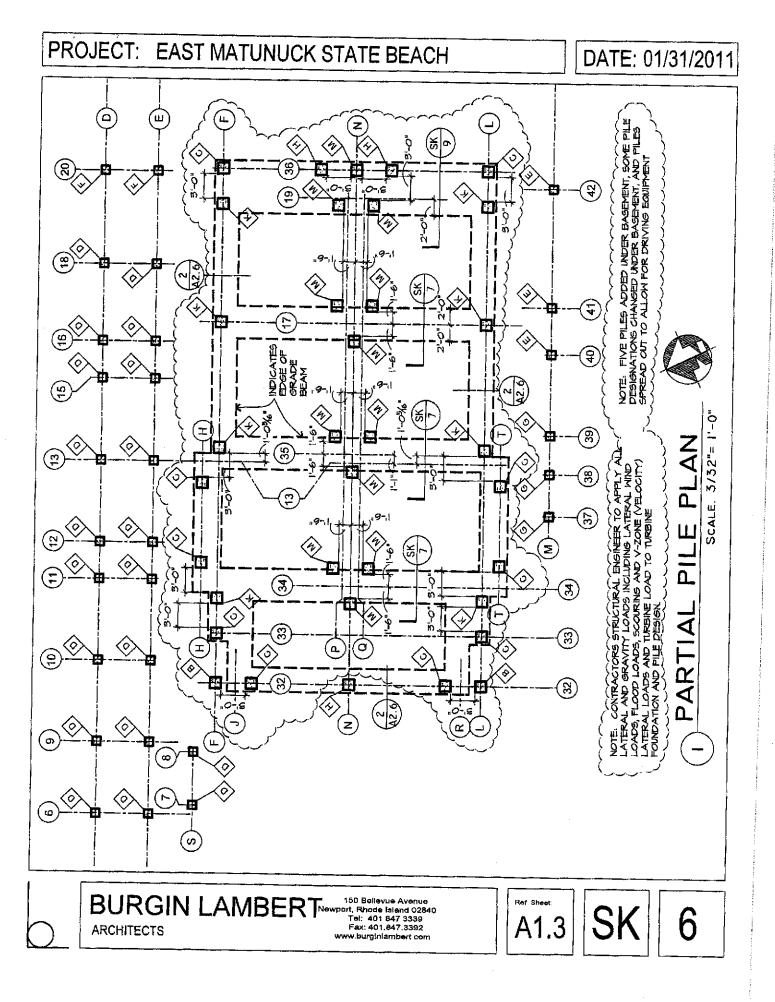


PROJECT: EAST MATUNUCK STATE BEACH

DATE: 1-31-2011

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MARK	SIZE	AXIAL LOAD	SHEAR AT TOP OF PILE	HORIZ LOAD 5.5' DOWN FROM TOP OF PILE	DOMELS/PENETRATION	APPROX. PILE DEPTH BELOW GRADE	· · · · · · · · · · · · · · · · · · ·
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BURGIN LAMBERT Newport, Rhode Island 02840
Tel: 401 847 3339
Fax: 401.847,3392
www.burgintambert.com



CONSTRUCTION OF MATUNICK STATE BEACH FACILITY, SOUTH KINGSTOWN, RI BID#7448174

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CONSTRUCTION OF MATUNICK STATE BEACH FACILITY, SOUTH KINGSTOWN, RI BID # 7448174

Pre-BID meeting of 1/19/2011, 10:00

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CLOSING DATE AND TIME IS 2/11/2011 at 1:45 PM.			401-3657636 401-823-8233	MA 198-191 191	401-727-1757 401	401-431-1228 401-	860-728-1925		<u> </u>		401-821-1000 481		Hal-602 0110 1100 11	C69476-756-3C6	US 4017424211 78	461-2090 78	PHONE	ATTENDANCE
1 at 1:45 PM.				11 e017-58h	-727-1756 Ju		860-928-7868 5	F47- 7351 S	944-4041 S	101 - 355-286 - 17h	1 0pt 828-850 1	1 -				[FAX):00 a.m.
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East Matunuck State Beach Succotash Road South Kingstown, Rhode Island STONHARD, DIVISION OF STONCOR GROUP, INC.

Name of Bidder

Address 1000 East Park Auc.

Address Maple Shade NJ 08052

BID PROPOSAL - GENERAL BIDS

TO THE CHIEF PURCHASING OFFICER OF THE STATE OF RHODE ISLAND, acting in the name and on behalf of the Department of Environmental Management, Division of Planning and Development.

The undersigned proposes to furnish all labor and materials required for the East Matunuck State Beach, Succotash Road, South Kingstown, RI, in accordance with the accompanying Contract Documents, plans and specifications prepared by Burgin Lambert Architects, Inc., 150 Bellevue Avenue, Newport, Rhode Island, for the Bid Price specified below, subject to additions and deductions according to the terms of the contract documents.

A. ADDENDA

This	bid includes	Addenda	numbered:	7448174 Al	and dated	וו/צוו:
This	bid includes	Addenda	numbered:	7448114A2	and dated	:1/24/11
	bid includes					
This	Bid includes	Addenda	numbered:	7448174A4	and dated	11/1/4
				744KI74AS		2/3/11

B. BASE BID (Note, TOTAL BASE BID PRICE includes Owner Controlled Contingency amount)

The proposed Total Base Bid Price is:

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	(F	Price in V	Vords)	2 2		(Numbers)	

BASE BID BREAKDOWN:

PROVIDE A DETAILED BREAKDOWN FOR THE PROJECT BASED ON THE FOLLOWING CATAGORIES:

DESCRIPTION	PRICE	
General Conditions	<u>\$</u>	
Demolition	<u>\$</u>	
Construction Waste Management	\$	
Dewatering	<u>\$</u>	
Earthwork	<u>\$</u>	
Erosion Control	<u>\$</u>	
Prestressed Concrete Piles	\$	
Crushed Asphalt Aggregate	\$	
Hot-Mixed Asphalt Paving	<u>\$</u>	
Water Systems	<u>\$</u>	

BID PROPOSAL FORM 00310 - 1

	0.40.0	
	Septic Systems	\$
	Site Improvements	\$
1	Transportable Composting Toilets	\$
	andscaping	\$
	Concrete reinforcement	<u>\$</u>
	Concrete General	\$
<u> </u>	Metal Fabrications	\$
E	Pipe and Tube Railings	\$
	Rough Carpentry	\$
<u> </u>	Nood Decking	\$
<u> </u>	aminated Veneer Lumber	\$
<u> </u>	Plybead	\$
E	xterior Architectural Woodwork	\$
	Cellular PVC Trim	\$
1	Decking	\$
<u>N</u>	Manufactured PVC Components	\$
S	Sheet Membrane Waterproofing	\$
<u> </u>	Cedar Wall Shingles	\$
F	lashing and Sheet Metal	\$
S	Sheet Metal Roofing	\$
<u>j</u>	oint Sealants	\$
F	lush Fiberglass Doors	\$
<u> </u>	Vatertight Doors	\$
0	Verhead Coiling Doors	\$
c	coiling Storm Shutters	\$
<u> </u>	Vood Windows	\$
D	oor Hardware	\$
R	esilient Flooring	\$
<u>R</u>	esinous Flooring	\$ 19.987
N	Vood Stains	\$
	Toilet Compartments	\$
	Louvers and Vents	\$
	Sign	\$
	Lockers	\$
	Fire Extinguishers	\$
	Toilet and Bath Accessories	\$
	Coin operated Shower Control Devices	\$
	Appliances	\$
	Safe	\$
Lic	ghtning Protection	\$
	umbing	\$

<u>\$</u>	
\$	
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\$	-
\$240,000	
\$ 19,987	_

C.	AL ⁻	ΓER	NΑ	TF	5

For Alternate No. 1 Add \$ ——	OR Deduct \$
For Alternate No. 2 Add \$	OR Deduct \$
For Alternate No. 3 Add \$	OR Deduct \$
For Alternate No. 4 Add \$	OR Deduct \$
Unit Price for Alternate No. 5 -Quantity 923 t Extended Cost for Alternate No. 5 \$	ons. Unit cost per ton \$
For Alternate No6_Add \$	OR Deduct \$
For Alternate No7_Add_\$	OR Deduct \$
For Alternate No. <u>8</u> Add \$	OR Deduct \$

D. BASE BID PRICE BREAKDOWN

The PROPOSED BASE BID PRICE IS SUBDIVIDED AS FOLLOWS:

ITEM 1. The work of the General Contractor, being all work performed by the General Contractor's own work force:

Shocker Thousand	Use Hundred	Eighty	Seven	DOLLARS
\$ 19.987.	(Price in Words)	29		/ -
(Price	in Numbers)			

ITEM 2. The work of the General Contractor, being all work performed by a subcontractor not part of the General Contractor's own work force covered by ITEM 1 above:

SUB-TRADE	NAME OF SUBCONTRACTOR	AMOUNT
-Done	·	\$
		\$
		\$
		\$ \$
		\$ \$
		\$
		\$
· · · · · · · · · · · · · · · · · · ·		\$
TOTAL OF ITEM NO. 2	: None	
	(Price in Words)	
	\$	
	(i noo iii (dainocio)	
	ONTRACTORS	

E. QUALI

The undersigned agrees that each of the above-named will be used for the work indicated at the amounts stated, unless a substitution is made with prior written approval of the Owner.

The undersigned further agrees to pay the premiums for the performance and payment bonds furnished by the subcontractors as required herein and that all of the cost of all such premiums is included in the amount set forth in item 1 of this bid.

The undersigned agrees that if selected as General Contractor, the bidder will promptly confer with the Chief Purchasing Agent on the question of Subcontractors. The Purchasing Agent shall reject as a Subcontractor and require a substitute for any Subcontractor listed above against whose qualifications and ability the Department of Environmental Management rejects.

F. LEGAL ORGANIZATION		
The undersigned is a (an)(Corporation-Joint Venture). Rhode Island Secretary of St	Attach copies of articles of in	corporation or partnership agreement, and

G. QUALIFICATIONS TO PERFORM WORK

The undersigned offers the following information as evidence of its organizational qualifications to perform the work as bid upon according to all requirements of the plans and the specifications.

The undersigned has been in business as a General Contractor under present business name for 38_____ years.

2. List at least two and no more than five recent projects on which the undersigned served as the General

PROJECT NAME	DATE	ARCHIT	ECT/ENGINEER	CONTRACT PRICE
1. None				\$
2				\$
3				\$
4				\$
5				\$
List all construction con (5) years:	tracts betwe	een the un	dersigned and the	State of Rhode Island in the
			_	
(5) years:	ATE STATI	E AGENCY	CONTACT PERSON	PRICE
(5) years: PROJECT NAME DA	ATE STATI	E AGENCY	CONTACT PERSON	PRICE \$\$
(5) years: PROJECT NAME DA	ATE STATI	E AGENCY	CONTACT PERSON	PRICE \$\$
(5) years: PROJECT NAME DA 1	ATE STATI	EAGENCY	CONTACT PERSON	PRICE\$ \$ \$\$

The undersigned is/ (s not (Please circle one) currently cited as being in violation of any law or regulation administered by the Department of Environmental Management. If yes please explain.

I. REQUIREMENTS FOR LICENSE NUMBER
In compliance with the requirements of Rhode Island General Law, Section 5-65-23, my Rhode Island license number for work to be performed by this firm as prime contractor is:
LICENSE NUMBER:
The undersigned acknowledges by signature below that the undersigned has read and understands the Information to Bidders, the terms of which are hereby incorporated into this Proposal.
DATE:
BIDDER: STONHARD, DIVISION OF STONCOR GROUP, INC. Heather Wattai BY: Alead Note: Lead Project Coordinator Signature Title
BUSINESS ADDRESS:
1000 East Park Ave
Mople Shade UT 08052
TELEPHONE NUMBER: 1-800-854-0310
FEIN NO. <u>Su-0184790</u>

END OF PROPOSAL

BID BOND

KNOW ALL MEN BY THESE PRESENTS:

TOTAL MEN BY THESE PRESENTS:
That we STONHARD DIVISION OF STONE 1000 E. PARK AVE
THE TO STORILLARY DIVISION OF STONEOD COOLD THE METERS
as Surety, are neid and tirmly bound unto the State of Rhode Island, as Obligon in the
and truly to paid, and for the payment of which we and each of up hereby bind
administrators, successors and assigns, jointly and severally, firmly by these presents.
Whereas, the Principal has submitted a Bid for East Matunuck State Beach. EPOXY FLOORING AT PAVILION
NOW, THEREFORE, if the State of Rhode of Island shall accept the bid of the Principal and the Principal shall enter into a Contract with the State of Rhode Island in accordance with the terms of such bid, and give such bond or bonds as may be specified in the bidding or Contract Documents with good and sufficient surety for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof, or in the event of the failure of the Principal to enter such Contract and give such bond or bonds, if the Principal shall pay to the State of Rhode Island the difference not to exceed the penalty hereof between the amount specified in said bid and such larger amount for which the State of Rhode Island may in good faith contract with another party to perform the Work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force.
IN WITNESS WHEREOF, the parties hereto have signed, sealed and delivered this instrument at Providence, Rhode Island, this gth day of FEBRUARY 2011.
WITNESS:
(Principal) STONHARD, DIVISION OF STONCOR GROUP INC
By: Make Mark & motionigle Exec V.P Financo (Affix Corporate Seal)
(Surety) INTERNATIONAL FIRST TWO
Attorney-in-fact JEFFREY E. POST Affix Corporate Seal Here)
•

FEIN No.

(Attach Power of Attorney to this Bond)

miernational ridelity insurance Company



The INTERNATIONAL FIDELITY INSURANCE COMPANY, a corporation organized and existing under the laws of the State of New Jersey, hereby guarantees the proposal of STONHARD, DIVISION OF STONCOR GROUP INC 1000 EAST PARK AVE, MAPLE SHADE, NJ 08052

to STATE OF RHODE ISLAND

for EPOXY FLOORING AT EAST MATUNUCK PAVILION, EAST MATUNUCK STATE BEACH

and further guarantees that if the contract is awarded to the said

STONHARD, DIVISION OF STONCOR GROUP INC

that the said STONHARD, DIVISION OF STONCOR GROUP INC will execute said contract within the period of time required after its delivery for that purpose; and further guarantees that if the contract is so awarded to the said

STONHARD, DIVISION OF STONCOR GROUP INC

that it will become surety on bond guaranteeing the faithful performance of said contract.

In Witness Whereof, the said INTERNATIONAL FIDELITY INSURANCE COMPANY has caused this agreement to be signed by proper officers and its corporate seal to be hereunto affixed, this

9TH day of FEBRUARY, 2011

INTERNATIONAL FIDELITY INSURANCE COMPANY

Attorney-in-Fact

JEFFREY E. POST

INTERNATIONAL FIDELITY INSURANCE COMPANY

ONE NEWARK CENTER, 20TH FLOOR, NEWARK, NEW JERSEY 07102-5207

STATEMENT OF ASSETS, LIABILITIES, SURPLUS AND OTHER FUNDS

AT DECEMBER 31, 2009

·	
<u>ASSETS</u>	
Bonde / Amortinal V. L.	
Bonds (Amortized Value)	\$55,044,308
Short Term Investments Other Invested Assets Unpaid Premiums & Assets	33,926
Unpaid Premiums & Assumed Relances	4,000,000
Unpaid Premiums & Assumed Balances Reinsurance Recoverable from Reinsurers Electronic Data Processing Familian	
Electronic Data Processing Equipment Investment Income Due and Accuracy	
Investment Income Due and Accrued Current Federal & Foreign Income	227,201
Current Federal & Foreign Income Tax Recoverable& Interest The	479,074
Net Deferred Tax Assets Other Assets	. ,
Other Assets	
TOTAL ACCORD	<u>2,151,913</u>
TOTAL ASSETS	<u>\$227,922,94</u> 5
LIABILITIES, SURPLUS & OTHER FU	NDS
Losses (Reported Losses Net as to Reingurge C. L.	•
Treatred But INOUNEDOTTED LOSSES	\$19,061,512
Taxes, Licenses & Fees (Excluding Federal Income Tax)	864,178
Unearned Premiums Dividends Declared & Unpaid: Policyholders Ceded Reinsurance Premiums Payablo	30,125,567
Ceded Reinsurance Premiums Payable Funds Held by Company under Reinsurance Premiums Payable	484,708
	• •
TOTAL LIABILITIES	
Common Capital Stock Gross Paid-in & Contributed Surplus	did to a a -
Surplus Note. Unassigned Funds (Surplue)	374,600
Unassigned Funds (Surplus)	16,000,000
Surplus as Regards Policyholders	71,675,639
TOTAL LIABILITIES, SURPLUS & OTHER FUNDS.	
- SORTEOS & OTHER FUNDS	\$227,922,946

I, Francis L. Mitterhoff, President of INTERNATIONAL FIDELITY INSURANCE COMPANY, certify that the foregoing is a fair statement of Assets, Liabilities, Surplus and Other Funds of this Company, at the close of business, December 31, 2009, as reflected by its books and records and as reported in its statement on file with the Insurance Department of the State of New Jersey.



IN TESTIMONY WHEREOF, I have set my hand and affixed the seal of the Company, this 24^{th} day of February, 2010.

INTERNATIONAL FIDELITY INSURANCE COMPANY



POWER OF ATTORNEY

INTERNATIONAL FIDELITY INSURANCE COMPANY

HOME OFFICE: ONE NEWARK CENTER, 20TH FLOOR NEWARK, NEW JERSEY 07102-5207

KNOW ALL MEN BY THESE PRESENTS: That INTERNATIONAL FIDELITY INSURANCE COMPANY, a corporation organized and existing laws of the State of New Jersey, and having its principal office in the City of Newark, New Jersey, does hereby constitute and appoint

JEFFREY E. POST, LISA A. POST

Medford, NJ

its true and lawful atterney(s)-in-fact to execute, seal and deliver for and on its behalf as surety, any and all bonds and undertakings, contracts of indemnity and other writings obligatory in the nature thereof, which are or may be allowed, required or permitted by law, stature, rule, regulation, contract or otherwise, and the execution of such instrument(s) in pursuance of these presents, shall be as binding upon the said INTERNATIONAL FIDELITY INSURANCE COMPANY, as fully and amply, to all intents and purposes, as if the same had been duly executed and acknowledged by its regularly elected officers at its principal office.

This Power of Attorney is executed, and may be revoked, pursuant to and by authority of Article 3-Section 3, of the By-Laws adopted by the Board of Directors of INTERNATIONAL FIDELITY INSURANCE COMPANY at a meeting called and held on the 7th day of February, 1974.

The President or any Vice President, Executive Vice President, Secretary or Assistant Secretary, shall have power and authority

- (1) To appoint Attorneys-in-fact, and to authorize them to execute on behalf of the Company, and attach the Seal of the Company thereto, bonds and undertakings, contracts of indemnity and other writings obligatory in the nature thereof and,
- (2) To remove, at any time, any such attorney-in-fact and revoke the authority given.

Further, this Power of Attorney is signed and sealed by facsimile pursuant to resolution of the Board of Directors of said Company adopted at a meeting duly called and held on the 29th day of April, 1982 of which the following is a true excerpt:

Now therefore the signatures of such officers and the seal of the Company may be affixed to any such power of attorney or any certificate relating thereto by facsimile, and any such power of attorney or certificate bearing such facsimile signatures or facsimile seal shall be valid and binding upon the Company and any such power so executed and certified by facsimile signatures and facsimile seal shall be valid and binding upon the Company in the future with respect to any bond or undertaking to which it is attached.

SEAL CORPORATION OF SEAL CONTROL OF SEAL CONTR

IN TESTIMONY WHEREOF, INTERNATIONAL FIDELITY INSURANCE COMPANY has caused this instrument to be signed and its corporate seal to be affixed by its authorized officer, this 16th day of October, A.D. 2007.

INTERNATIONAL FIDELITY INSURANCE COMPANY

STATE OF NEW JERSEY County of Essex

. **_** - \$^^

On this 16th day of October 2007, before me came the individual who executed the preceding instrument, to me personally known, and, being by me duly sworn, said the he is the therein described and authorized officer of the INTERNATIONAL FIDELITY INSURANCE COMPANY; that the seal affixed to said instrument is the Corporate Seal of said Company; that the said Corporate Seal and his signature were duly affixed by order of the Board of Directors of said Company.



IN TESTIMONY WHEREOF, I have hereunto set my hand affixed my Official Seal, at the City of Newark, New Jersey the day and year first above written.

A NOTARY PUBLIC OF NEW JERSEY My Commission Expires March. 27, 2014

CERTIFICATION

I, the undersigned officer of INTERNATIONAL FIDELITY INSURANCE COMPANY do hereby certify that I have compared the foregoing copy of the Power of Attorney and affidavit, and the copy of the Section of the By-Laws of said Company as set forth in said Power of Attorney, with the ORIGINALS ON IN THE HOME OFFICE OF SAID COMPANY, and that the said errect transcripts thereof, and of the whole of the said originals, and that the said Power of Attorney has not been revoked and is now in full force and effect

IN TESTIMONY WHEREOF, I have hereunto set my hand this 9TH day of

day of FEBRUARY, 2011

Maria A. Lanco



1000 East Park Avenue Maple Shade, NJ 08052 856/779-7500 FAX: 856/321-7631

Mr. Tom Burman E.W. Burman Inc 33 Vermont Ave. Warwick, RI 02888

Project Name: East Matunuck Pavilion

February 10, 2011

Re: Quote Number: 4052699

Dear Mr. Tom Burman:

Thank you for the opportunity to work with you on the East Matunuck Pavilion project at East Matunuck Pavilion, 950 Succotash Road, West Kingston RI 02892. For this project, Stonhard proposes the following scope of work and pricing:

Area Name Size Product East Matunuck Pavilion Resinous 1,570 sq ft STONCLAD GR COLOR TBD Flooring

Area Name:

EAST MATUNUCK PAVILION RESINOUS FLOORING

Scope of Work (East Matunuck Pavilion Resinous Flooring):

- Mechanically prepare all accessible areas with the use of a Blastrac machine. This procedure removes all surface laitance, oil, grease and dirt from the substrate and provides a mechanical profile to enhance bonding.
- All drains or other openings will be covered to prevent debris from entering.
- All existing joints are honored by saw-cutting joints in the Stonhard overlayment. The joints are then filled with Stonflex MP7, a flexible urethane joint sealant.
- Standard Primer A two-component, penetrating, moisture-tolerant, epoxy primer that provides a chemical and mechanical bond between the concrete substrate and the Stonclad overlayment.
- Stonclad GR a four component, troweled 1/4" mortar consisting of bisphenol A epoxy resin, curing agent and select, graded aggregates blended with inorganic pigments and recycled glass.
- Stonflex MP7 A two-component, traffic-grade, self-leveling, polyurethane sealant. It is noted for its exceptional bond strength, elasticity and self-leveling ability.
- Stonkote GS4 A two-component, 100% solids, general service, epoxy coating. It is formulated to increase the abrasion and chemical resistance of the floor while improving the cleanability.

Conditions of Use (East Matunuck Pavilion Resinous Flooring):

- There are no spillages specified. However if spillages do occur, they are not to exceed the Chemical Resistance Guides of the quoted products. The spillages occur over 100% of the floor through normal operations on a daily basis.
- The floor is scrubbed and mopped with general purpose cleaner daily at a temperature of 70° F.
- The floor is subject to foot traffic only.



02/10/2011 E.W. Burman Inc, Quote 4052699 Page 2 of 5

Warranty (East Matunuck Pavilion Resinous Flooring):

• Stonhard warrants that the installed products will bond to the substrate and be free from defects in materials and workmanship for a period of 1 year from the date of completion, and that the warranty is void if the areas are exposed to other use, conditions and traffic.

Pricing (East Matunuck Pavilion Resinous Flooring):

• \$19,987.00 based on prevailing wage labor.

Pricing Assumes:

- General Contractor to accept and store material in a dry, heated area.
- General Contractor to unload material.
- General Contractor to provide proper temperature (60F-90F), lights, power (220v, or 440v, 60 amp, 3 phase), and a dumpster for trash removal.
- Price is based on one (1) phase/mobilization only. If additional phases and/or mobilizations are required, additional charges will be incurred.
- Proposal assumes prevailing wage labor.
- Area is to be free and clear of all trades and moveable equipment prior to Stonhard's arrival.
- Removal of existing floor will be a very dusty process. All equipment removal, replacement, and/or protection is the responsibility of the customer.
- Area to be free of all traffic and activity during the installation and for a twelve-hour period after it is completed.
- Price is based on floor being installed at a nominal 3/16" thickness.
- Finished floor will follow contour of existing substrate.
- Quoted pricing excludes any allowance for lost time caused by conditions beyond the control of Stonhard. Stonhard shall be reimbursed for lost time based on current rates at the time the lost time occurs.
- Floor will be mechanically prepared with the use of a Blastrac machine and other equipment- such as, scarifiers, grinders, scabblers, etc.
- Not responsible for damages caused by hydrostatic and/or osmotic pressure.
- Stonhard is not responsible for standing water unless the contract includes the entire floor area to be pitched to drain with a slope equal to or greater than 1/4" per linear foot. Liquids will not flow freely and will require assistance to drain properly on any floor area sloped less than 1/4" per linear foot.
- Our price does not include floor protection after the floor is installed and turned over to the customer.
- Once floor is installed, subsequent trades can cause significant damage to an unprotected floor. Therefore, we recommend you protect your new floor with one of the following: plywood, non-colored masonite over plastic sheeting, cardboard or corrugated plastic.

Pricing Includes:

Pricing includes 1,570sf of Stonhard's Stonclad GR/Stonkote HT4/Texture 2 flooring system.

Exclusions:

- Pricing does not include demolition.
- Pricing does not include waterproofing.
- Pricing does not include pitching/leveling of substrate.
- Pricing does not include cove base.

Special Terms and Conditions:



02/10/2011 E.W. Burman Inc, Quote 4052699 Page 3 of 5

- Please note that the specification called out for both Stonkote GS4 and Stonkote HT4 as finish topcoats. This proposal includes the Stonkote HT4 which is the more chemically resistant of the two.
- In addition, the proposal called out for the specified flooring system to withstand thermal shock. Please note that the specified, proposed system will withstand thermal cycling, however, a urethane based system would be required to withstand the thermal shock.

General Terms & Conditions: The following terms and conditions are hereby made a part of this Agreement.

1. RESPONSIBILITIES OF STONHARD:

- a. Stonhard has visually inspected the project site prior to the commencement of work and agrees to the contract work based on the existing nature of the project site as it appears and is represented by the Customer. In the event that concealed conditions are revealed which would materially change the nature of the contract work, Stonhard is entitled to cease work until such time as the contract sum has been adjusted equitably to compensate for such change.
- b. Stonhard shall keep the premises free from the accumulation of waste material or rubbish which results from the execution of its work. In no event shall Stonhard be responsible for any unclean conditions caused by others.
- c. Upon request by the Customer, Stonhard will furnish certificates of Workman's Compensation Insurance and Liability Insurance.
- d. Stonhard shall make all necessary arrangements to have any excess Stonhard products picked up after completion of the contract work.

2. RESPONSIBILITIES OF CUSTOMER:

- a. Customer has conducted an investigation of the project site prior to the commencement of work and represents that the existing nature and condition of the project site is as it appears and that there are no other concealed conditions which would materially change the nature of the contract work.
- b. Customer shall have the project site swept clean and made free of all obstructions, and shall remove all food items, organic materials and other products stored at or near the project site to prevent any contamination or spoilage that may occur and shall make the project site available for Stonhard at the agreed upon date and time in which the contract work is to commence.
- c. Customer shall provide Stonhard, at no charge, all necessary utility services required for the proper execution of the contract work. The Customer shall further provide Stonhard with a dumpster or other reasonable alternative in which Stonhard may dispose of its waste and rubbish.
- d. Customer shall provide and maintain a minimum continuous temperature of 60 degrees Fahrenheit at the floor level of the project site and provide a similarly suitable warm and dry area for storage of Stonhard's products and equipment during the course of the work.
- e. Customer shall insure that no other work or tasks will be contemporaneously performed in the work area by the Customer, other trades or subcontractors once Stonhard has commenced performance of its work.
- f. Customer, upon completion of work by Stonhard, shall protect Stonhard's work from damage caused by the Customer, their workmen or subsequent contractors.

3. PAYMENTS:

- a. Payment of Invoices All invoices are due Net 30 Days from Invoice Date.
- b. Cancellation Charges Any cancellation of a confirmed order will result in a cancellation fee of not less than 15% of the contract amount. Payment terms will be due Net 10 Days after receiving written notice of cancellation. If written notification is not given to Stonhard at least seven (7) days prior to commencement of work, Stonhard will be entitled to an additional re-scheduling fee of not less than 10% of the contract amount.



02/10/2011 E.W. Burman Inc, Quote 4052699 Page 4 of 5

- 4. LIMITATION OF LIABILITIES: The parties acknowledge that in the event repairs need to be performed to the contract work, Stonhard's liability shall be limited to furnishing the labor and the materials necessary to reinstall the defective areas. Unless otherwise agreed in writing signed by an authorized agent of Stonhard, Stonhard's obligation to furnish the labor and materials necessary to reinstall the defective areas shall terminate one (1) year after the completion of the original contract work. Stonhard shall not be liable for damages to the contract work resulting from ordinary wear and tear, gouging, impact, failure of the Customer to protect the work as outlined in Section 2.f, the occurrence of reverse impact or the effects of osmotic or hydrostatic pressure or moisture vapor transmission. The parties further acknowledge that Stonhard shall not be responsible for any consequential or incidental damages resulting from any breach of warranty.
- 5. EFFECT OF DEFAULT: In the event of a default by the Customer of any of the covenants or conditions of this Agreement, Stonhard shall be entitled to the following remedies to all other rights and remedies afforded by law:
- a. Right to Stop Work Stonhard shall have the right to stop work if any payments due are not made as provided under this Agreement.
- b. Cost of Performance If Stonhard is entitled to stop work as outlined in subparagraph (a) above, it shall have the right to bill the Customer for the work rendered up to the date of the stoppage and for materials shipped to the project site.
- c. Additional Work Any additional costs to Stonhard resulting from failure of the Customer to provide site conditions as outlined in Sections 2.a, 2.b, 2.c, 2.d, 2.e and 2.f shall be paid by the Customer.
- d. Interest on Unpaid Balances In the event any payments due hereunder become in default, Customer agrees that any and all such sums shall accrue Interest at the rate of twelve percent (12%) per annum.
- e. Attorney's Fees If Stonhard is required to initiate legal action to collect any amounts due and owing or to foreclose on any liens filed on the work, such costs and fees that Stonhard may recover include any and all prelitigation expenses, including attorney's fees incurred in attempting to recover said amounts.
- 6. GOVERNING CLAUSE: This Agreement shall be governed by and construed in accordance with the laws of the State of New Jersey.
- 7. ENTIRE AGREEMENT: This Agreement shall constitute the entire Agreement between the parties and the parties acknowledge that there are no other verbal or written Agreements, understandings or customs affecting the Agreement.
- 8. AUTHORIZED AGENCY: All contracts and purchase orders must be signed by an authorized agent of Stonhard. This may be accomplished through a Division Office or Corporate Headquarters. No other parties engaging in such contracts or purchase orders will be acting as an agent for Stonhard.
- 9. Quote valid for 90 days.



02/10/2011 E.W. Burman Inc, Quote 4052699 Page 5 of 5

Pricing Summary

• Lump Sum price to install project would be \$19,987.00 based on Prevailing Wage labor.

Thank you for the opportunity to present you with this Stonhard proposal. If this proposal meets with your approval please initial the appropriate line(s) above, sign below and fax to my attention. Or if you prefer to utilize your own Purchase Order, please reference Quote #4052699 and send a copy to my attention at the above address.

If you have any questions, please contact me at 1000 East Park Avenue Maple Shade NJ 08052 856/779-7500 Fax: 856/321-7631 or on my cell phone at 413-495-2269. I look forward to working with you on this upcoming project.

Sincerely,

Stonhard, Division of StonCor Group, Inc.

Sean Szczygiel Territory Manager

Accepted By:



GENERAL INSTALLATION REQUIREMENTS FOR STONHARD FLOOR PRODUCTS

ENSURING A PROPER INSTALLATION

BEFORE APPLICATION of Stonhard products, the area to be surfaced must be clean, dry, structurally sound and warm (i.e., at least 60°F/16°C). To ensure optimal performance characteristics from our products, follow the installation requirements listed herein.

SURFACE PREPARATION

START WITH A CLEAN SURFACE. Our professional installers remove all wax, grease, oils, fats, soil and other foreign materials. This is accomplished by mechanically preparing the surface using a portable Blastrac unit.

SOUND SURFACES BOND BEST. Any unbonded cement particles or other loose materials are removed before application of Stonhard products. Other coatings will be removed if necessary. This is accomplished with mechanical equipment such as a Blastrac, scarifiers, scabblers, and/or sand-blasting or chipping hammers.

All remaining dust and debris must be removed by vacuuming the surface thoroughly.

THE SURFACE MUST BE WARM. The temperature of the surface during the application of Stonhard products must be maintained between 60 to 85°F/16 to 30°C.

PRIMING

For all installations where primer is required, ensure that the substrate has been properly prepared. Apply the Primer according to the appropriate primer installation instructions.

OVERLAYMENET

After priming, the Stonhard surfacer is applied to follow the contour of the existing substrate.

CURING AGENTS

The new Stonhard overlayment will reach full curing characteristics after approximately 72 hours at ambient temperatures of 70 to 77°F/21 to 25°C.

HOW YOU CAN HELP

To provide you with the best performance from our products and installation, we ask that you take the following steps:

- 1. When Stonhard products are received, please store them indoors. The temperature of the area containing the products should be maintained between 60 to 85°F/16 to 30°C.
- 2. The temperature of the room in which the installation will take place should be maintained between 60 to 85°F/16 to 30°C. This allows for proper working of material by the installer and is the recommended temperature for optimum curing of the floor.
- It is essential to keep moisture from contacting any Stonhard products during installation. Therefore, any water leaks, such as water from pipes, refrigeration or ice machines should be eliminated before the installation begins.
- 4. Water and electrical outlets should be adjacent to, if not included in, the installation area.
- 5. Adequate lighting and ventilation should be available.
- 6. Since the height of the floor is being changed, it will be necessary to make sure any doors in the involved area are raised accordingly.
- 7. As is the case when any chemicals are being used, all food products should be removed from the area during floor preparation and the new floor installation period.
- 8. All stored materials and movable equipment should be removed from the installation to provide easy accessibility to all parts of the floor for application of Stonhard products.
- 9. Follow Stonhard's recommended cleaning procedures for newly installed Stonhard floors.

STONHARD

CONTRACT QUESTIONNAIRE

Reviewed January 2011

GENERAL INFORMATION

The state of the s	Stanbard Division of StanCon Crown Inc.	
Address:	Stonhard, Division of StonCor Group, Inc.	
	(Corporate Headquarters) 1000 East Park Avenue	
	PO Box 308	
	Maple Shade, NJ 08052	
	Tel: 856-779-7500 or 800-257-7953	
	Fax: 856-321-7510 or 856-321-7522	
	Telex: TWX710-892-0769	
Remit-To Address:	Stonhard, Division of StonCor Group, Inc.	
Keint-10 Address.	PO Box 931947	
	Cleveland, OH 44193	
	Sieveland, Sir Priss	
	Carrier Delivery:	
	PNC Bank	
	Lockbox 931947	
	4100 West 150 th Street	
	Cleveland, OH 44135-1304	
	Wire Transfer:	
	Stonhard, Division of StonCor Group, Inc.	
	c/o PNC Bank	
	ABA Number 043000096	
	Account Number 1130820482	
Parent Company:	RPM International Inc.	
	2628 Pearl Road, PO Box 777	
	Medina, OH 44256	
	Tel: 330-273-5090	
	Fax: 330-225-8743	
Type of Business:	330-225-6574 (Legal Dept.) Corporation	
Standard Industrial (S.I.C.) #:	2851	
NAICS #:	325510	
CAGE/NCAGE CODE #	52287	
Federal Tax I.D. #:	56-0184790	
Stock Traded NY Stock Exchange:	RPM	
# Years of Operation:	Since 1922 (89 years)	
# Years in business under present name:	Since 1973 (38 years)	
# Years in business as Contractor:	Since 1973 (38 years)	
# Years under present management:	Since October 26, 1993 with RPM International Inc.;	
	31 years with Stonhard managers	
# Years in present address:	Since 1966 (45 years)	
Date established / founded:	1922	
Date of Incorporation:	May 29, 1931	
State of Incorporation:	Delaware, Charter No. 0299920	
Is vendor a wholly owned subsidiary?	Yes; RPM International Inc.	
Name of owner(s) -	Stonhard is a wholly owned subsidiary of	
(Stockholders holding over 20%)	RPM International Inc.	
Contact the following for:	Order placement: Sales Administrator	
	Order delivery: Sales Administrator	
	Material Claims Dept.: N/A	
	Pricing Info.: Salesman	
	Invoice Matters: Sales Administrator	
	Engineering Matters Salesman	
	Sales Matters: Salesman Insurance: Sales Administrator	

List of major equipment owned:	Pick-up trucks, Straight trucks
List of major equipment owned.	Blastrac machines,
	Scarifier machines
	Power trowels
To your construction organization of	Yes
Is your construction equipment owned?	All Countries
List states you are qualified to perform work in:	
Bidding Limits:	Maximum: Unlimited
	Minimum: \$2,000.00
List categories of work you are qualified to perform	High performance polymer floors, wall systems
with your own personnel:	Coatings & Linings
List categories of work you normally subcontract to	Sandblasting
others:	Concrete preparation
	Demolition
	Union labor
	Rubbish Removal (01610)
What job type will your company perform?	Institutional
·	Industrial
	Hospital
	Educational
	Process / Power Plant
	Commercial
Indicate % of work executed by agreement type:	Lump Sum Price (firm price)90%
	Time & Material basis1%
	Others 9%
Primary Interest:	Specialty Contractor
	(epoxy flooring, coatings & linings)
	Subcontractor
	Material Supplier
	Manufacturer
Percentage of total annual work performed in:	General Manufacturing29%
	Food 16%
	Pharmaceutical19%
	Chemical/Petrochemical 4.3%
	Electronics3%
	Federal Government4%
	Commercial24.6%
Type of Work:	Manufacture and install high performance
	polymer flooring, coatings, linings, wall systems and
	construction products
	Seamless epoxy flooring
Brief History of Stonhard:	Stonhard is a global company that has been in business
	since 1931. Our main trade is manufacturing and
	installing seamless, polymer floorings and linings. The
	majority of these projects are completed in three to five
	days. We are currently installing these systems at the
	rate of more than five million square feet per month.
List the trade numbers normally performed by your	09035 (Epoxy Flooring)
own forces:	09070 (Seamless Wall Covering)
	09700 (Special Flooring)
	09780 (Floor Treatment)
	09800 (Special Coatings)
% of major construction and other equipment used	80% owned by firm
in performing field work:	20% rented for duration of contract

STONHARD OFFICES / FACILITIES

Stonhard Offices:	Maple Shade, New Jersey (Headquarters)
	Whitby, Ontario
	Brussels, Belgium
	Monterrey, Mexico
	Shanghai, China
Manufacturing Facilities:	Maple Shade, New Jersey
-	Fort Wayne, Indiana
	Alghero-Sardinia, Italy
	Buenos Aires, Argentina
	Dubai, U.A.E.
	Johannesburg, South Africa
Divisional Sales & Distribution Offices:	Maple Shade, New Jersey
	1000 East Park Avenue
	Maple Shade, NJ 08052
	800-854-0310 and 856-779-7500
	Atlanta, Georgia
	2849 Paces Ferry Road, Suite 240
	Atlanta, GA 30339
	800-854-0320 and 770-437-3440

STONHARD MANAGEMENT (Including Years with Company)

(Including Years with Company)			
Chairman	Frank Sullivan	9 yrs. (Since 2002)	
President, StonCor	Dave Reif	27 yrs. (Since 1985)	
President, Stonhard	Marshall Liverman	23 yrs. (Since 1988)	
Vice-President, U.S. Sales	Scott Kranick	27 yrs. (Since 1984)	
Vice-President, Construction Management Group	Richard Neill	28 yrs. (Since 1983)	
Secretary	Edward W. Moore	4 yrs. (Since 2007)	
Treasurer, Executive Vice President Finance/CFO	Mark McGonigle	24 yrs. (Since 1987)	
Description Str. Description & Bouleting (Indows ation of	Manageret D. Erman	20 tres (Cinas 1092)	

President, StonCor	Dave Reif	27 yrs. (Since 1985)
President, Stonhard	Marshall Liverman	23 yrs. (Since 1988)
Vice-President, U.S. Sales	Scott Kranick	27 yrs. (Since 1984)
Vice-President, Construction Management Group	Richard Neill	28 yrs. (Since 1983)
Secretary	Edward W. Moore	4 yrs. (Since 2007)
Treasurer, Executive Vice President Finance/CFO	Mark McGonigle	24 yrs. (Since 1987)
Executive Vice-President, Marketing/International	Margaret R. Fynan	28 yrs. (Since 1983)
Vice President, Finance/Controller	Greg Michael	16 yrs. (Since 1995)
Vice President, Information Technology	Paul Patti	23 yrs. (Since 1988)
Vice President, Operations	Tom Haughey	22 yrs. (Since 1989)
Vice President, Product Development	Michael Jewell	25 yrs. (Since 1986)
Vice-President, Research & Development	Fred Gelfant	21 yrs. (Since 1990)
Chief Technical Officer	Fred A. Pfaff	26 yrs. (Since 1985)
Director, Applications Development	Tony Abatto	16 yrs. (Since 1995)
Director, Business Development Group	John Walsh	17 yrs. (Since 1994)
Director, Corporate Administration	Stephanie Truran	21 yrs. (Since 1990)
Director, Corporate Compliance	Tom Carpenter	17 yrs. (Since 1994)
Director, Environmental & Regulatory Affairs	Lee Bowers	13 yrs. (Since 1998)
Director, Government Solutions Program	Don Sampson	40 yrs. (Since 1981)
Director, Linings Group	Mark Magda	21 yrs. (Since 1990)
Director, Manufacturing and Facilities	Ollie Underwood	22 yrs. (Since 1989)
Director, Sales Force Development	Michael Galie	35 yrs. (Since 1976)
Director, Strategic Growth	Dan Kiernan	22 yrs. (Since 1989)
Director, Technical Services	Jeff Beam	24 yrs. (Since 1987)
Manager, Marketing	Kendall Ellis	12 yrs. (Since 1999)

STONHARD CREDIT REFERENCES

Champion Container 180 Essex Avenue Avenel, NJ 07001 Telephone: 800-700-5900 Fax: 732-636-0898 (Request must be faxed to the Attention of Jack)	Hughes Enterprises 2 Industrial Drive Trenton, NJ 08619 Contact: Natalie Maiuri Telephone: 609-586-7200 Fax: 609-586-2676 (Request must be faxed to the Attention of Carol)
Brenntag 81 W Huller Lane Reading, PA 19605 Telephone: 610-926-4151	Quaker City Chemicals, Inc. 7360 Milnor Street Philadelphia, PA 19136 Telephone: 215-333-2000

FINANCIAL INFORMATION - Based on U.S. Sales (Numbers based on Fiscal Year - June 1st - May 31st)

()	Tiseut Tear Gune I - May 31)
Annual Sales: (Five Years)	2010: \$173,528,258
	2009: \$163,364,973
	2008: \$172,185,315
	2007: \$153,797,410
	2006: \$145,662,474
	2005: \$143,647,716
Dollar value of 3 largest single contracts	\$8,608,169 USAMRIID
in last 3 years:	\$5,896,677 Global Foundries
	\$2,286,982 Stanford Institute of Medicine
Pending Bids:	In the United States, Stonhard bids approximately
	\$37,000,000 worth of work per month
Preferred job cost range:	Minimum \$5,000/project
Bank Reference:	PNC Bank
	1900 East Ninth Street
	Mail Code B7-YB13-08-2
	Cleveland, OH 44114
	Tel: 216-222-9237
	Fax: 216-222-9333 (See Note Below)
DI PLOTE MOMELE	

PLEASE NOTE: Requests for credit reference should be FAXED to the above fax number on official letterhead and reference our deposit account #1130820482. The correct name to be referenced is StonCor Group, Inc.

FINANCIAL INFORMATION - Based on U.S. Sales

Amount of bank line credit:	Our financing is provided by our parent company, RPM International Inc.
Type of bank account:	Corporate Account
EFT Instructions:	Account name: StonCor Group, Inc. ABA#: 043000096 Acct#: 1130820482 For international wires: Swift Code: NATCUS33XXX
Accountant (RPM International Inc.):	Ernst & Young, LLP 925 Euclid Avenue, Suite 1300 Cleveland, OH 44115-1476 Phone: 216-583-4624

FINANCIAL STATEMENT INFORMATION - Based on U.S. Sales
(Numbers based on Fiscal Year - June 1st - May 31st)

(Numbers based on Fiscal Year - June 1" - May 31")			
Date of last balance sheet / financial statement:	5/31/10		
Current Assets:	\$125,580,183		
Net PP&E:	\$8,637,316		
Intangible Assets Net & Other LT Assets:	\$1,758,142		
Total Assets:	\$237,648,346		
Current Liabilities:	\$31,194,535		
Long Term Liabilities:	\$2,128,200		
Total Liabilities:	\$33,322,735		
Total Shareholder's Equity (As of May 31, 2010):	\$204,325,611		
Total Value of PP&E at Cost:	\$23,905,331		
WC / NW Ratio:	0.46 \$94,385,648/\$204,325,611		
Are you rated with Dun & Bradstreet?	Yes		
Dun & Bradstreet (D&B) Rating:	1R3		
Dun & Bradstreet #:	003218484		

INSURANCE INFORMATION

	INFORMATION		
Insurance Company:	Marsh USA, Inc.		
	200 Public Square		
	Suite 1100		
	Cleveland, OH 44114-1824		
	Contact: Ms. Betsy Measer		
	Phone: 216-937-1534		
Insurance Company Since:	October 26, 1993		
Insurance Carrier:	General Liability:		
	First Continental Services Co.		
	Automobile Liability:		
	Zurich American Insurance Co.		
	Worker's Comp:		
	(All other states):		
	American Zurich Insurance Co.		
	(HI, ID, WI):		
	Zurich American Insurance Co.		
	Excess/Umbrella Liability:		
	National Union Fire Ins. Co. Pittsburgh PA		
General Liabilities:	\$1,000,000 Occurrence		
	\$3,000,000 General Aggregate		
	\$9,000,000 Products - Comp/OP Agg		
	\$1,000,000 Personal & Adv Injury		
	\$1,000,000 Fire Damage		
AA. T	\$1,000 Medical Expense		
Auto Insurance:	\$2,000,000 Combined Single Limit		
Workman Compensation:	Statutory		
Excess Coverage / Umbrella:	\$5,000,000 Occurrence \$5,000,000 Aggregate		
Professional Liability:	N/A		
Are you self-insured for Worker's Compensation	No		
Insurance?			
Worker's Compensation Renewal Date	April 1		
(also known as EMR Anniversary Date):			
Have you performed work under "Wrap-Up" Owner	Yes		
Controlled Insurance Programs (OCIP)?			

EMR INFORMATION

Employment Modification Rate (EMR) Rating:	Interstate:
	2011/12: Available approximately 4/1/11
	2010/11: 0.89 2009/10: 0.78
	2008/09: 0.75 2007/08: 0.80
	2006/07: 0.82
	*Ratings are based on RPM International Inc.
EMR Anniversary Date:	April 1st

BONDING INFORMATION

BONDING INFORMATION		
Bonding Company (Agent):	Edward J. Post Company	
	20 Golfview Drive	
	PO Box 1477	
	Medford, NJ 08055	
	Agent: Mr. Jeff Post	
	Tel: 609-953-2663	
	Fax: 609-953-9334	
Surety Company:	International Fidelity Insurance Company	
	C/O Edward J. Post Co., Inc.	
	20 Golfview Drive	
	PO Box 1477	
	Medford, NJ 08055	
	jcpost232@aol.com	
Bonding Capacity:	\$15,000,000 (single)	
	\$50,000,000 (aggregate)	
Bonding Rate:	\$13.50 per thousand	
# years with Bonding Company (agent):	24 years	
Best key rating of surety:	A	

SAFETY INFORMATION

The state of the s	
Do you have the following written programs, policies,	Safetyyes
and procedures?	Hazard Communicationyes
	Drug / Alcoholyes
	Orientationyes
	Respiratoryyes
	Disciplineyes
	Accident Investigationyes
	OSHA Inspectionyes
	Restrictive workyes
	Quality Assuranceyes
	Light Duty / Restricted Work Policyyes
	Hearing Conservationyes
	Personal Protective Equipment (PPE)yes
	Lockout / tag outyes
	Assured equipment groundingno
	Confined Space Entryyes
Do you have a documented ES&H policy and program?	Yes
Do you do formal safety training? How often?	Yes; yearly
Are MSDS provided for employees and clients at the jobsite?	Yes
Do you have/require MSDS sheets for	Yes – Training and tool box safety meetings
potential hazards.	
Who will be your on-site safety supervisor?	Field Engineer / Territory Manager
Does your company ensure that employees are	Yes
trained in the use and limitations of personal	
protective equipment?	
program? Do you do formal safety training? How often? Are MSDS provided for employees and clients at the jobsite? Do you have/require MSDS sheets for materials/chemicals/equipment? If yes, explain field procedure for informing craft workers about potential hazards. Who will be your on-site safety supervisor? Does your company ensure that employees are trained in the use and limitations of personal	Yes; yearly Yes Yes — Training and tool box safety meetings Field Engineer / Territory Manager

OSHA INFORMATION

USHA INFORMATION					
Name of Safety Professional:	Justin Hileman, Field Safety Engineer				
What training does person possess:			mental Mana	_	
	OSHA 30	Hour Const	ruction Safe	ty	
	OSHA 40	Hour Hazw	oper		•
	John Booz	, EH&S Ma	mager		
			ruction Safe	ty	
		Hour HAZY		•	
Safety Professional's Manager:	Lee Bowers, Director, Environmental & Regulatory			latory	
barety 1 to too sold and 5 to take a got	Affairs (St		Little in it.	nai w nega	idio1)
	,	•	mental Mana	agement	
			otection Ma		
Dagg right and and an OCHA 200 land	Yes	Offiliefftaf Fi	otection ivia	magement	
Does your company maintain an OSHA 300 log of	Yes				
occupational injuries and illnesses?					
Has your company been cited by OSHA for any	Yes				
violations in the last 3 years?					
Do you provide OSHA 10 and 30 hour construction	Yes				
safety training to Field Supervisors?					
Does your company have rules / requirements that	Yes				
cover employees working alone with hazardous					
materials?					
OSHA No. 300 Log Info (Corporate-wide)	2010	2009	2008	2007	2006
Number of Fatalities: (Column G)	0	0	0	0	0
Number of Lost Work Day Cases: (Column H)	7	9	9	10	10
Number of Restricted Work Activity Injuries: (Column I)	0	4	3	5	6
Number of Medical Treatment Cases: (Column J)	7	3	0	4	9
Number of Lost and Restricted Workday Cases:	7	13	12	15	16
Number of Restricted Work Days: (Column K)	0	15	48	50	71
Number of Lost Work Days: (Column L)	221	152	37	158	151
Total Number of Recordable Cases:	14	16	12	19	24
Employee Hours Worked:	969,741	946,993	1,011,576	954,293	889,985
OSHA Recordable Incidence Rate:	2.9	3.38	2.37	3.9	5.4
OSHA Lost Workday Rate (DART):	1.4	2.75	2.37	3,1	3.6

^{**}The numbers listed above are numbers for the entire Stonhard company. Numbers are available upon request that are specific to the field. These number should be supplied upon a customer's request or when directed by management.

Please contact a member of Stonhard's EH&S Department to request these field specific numbers.**

SAFETY PROGRAM INFORMATION

SAFETT TROGRAM INFORMATION				
Do you have a documented safety program?	Yes			
Do you have documented safety procedures?	Yes			
Does your Safety Program address all OSHA Standards	Yes			
as they apply to Contractors, for example Hazard				
Communication Standard and all of the requirements				
associated with said Standards?				
For whom do you hold site safety meetings? How often?	Field Supervisors - at hire - safety manager			
	Employees - per job - safety manager			
	New Hires - at hire - safety manager			
	Subcontractors - per job - safety manager			
	Promoted personnel - at promotion			
	Toolbox meetings - per job			
Are safety & health meetings documented?	Yes			
Does your company require employees to attend	Yes - site orientation and safety meetings per job			
regularly schedules safety meetings?				
Do all new employees complete safety orientation prior to	Yes			
performing and work activities?				
For whom do you hold toolbox safety meetings?	Field Supervision - per project - weekly (1 hr.)			
How often?	Craft Employees - per project - weekly (1 hr.)			
	New Hires - upon hiring			
Are the safety & health meetings documented?	Yes			
Do you use Subcontractors in your work performance?	Yes			
Are Subcontractors included in craft "toolbox" safety	Yes			
meetings?				
Do your Subcontractors have a written Accident	Yes			
Prevention / Safety Program?				
Do your Subcontractors maintain a Site Specific Safety	Yes			
Plan covering their work?				
· · · · · · · · · · · · · · · · · · ·				

SAFETY PROGRAM INFORMATION

SAFETTIROGRAM	· · · · · · · · · · · · · · · · · · ·	
Do you have a program for newly hired or promoted	Newly hired - Yes	
foreman?	Promoted - No	
Indicate how often job-site foreman's safety meetings are held?	Start of job	
Are contractor's employees certified in a local area safety training program?	Yes	
Do you require your subcontractors to meet the same safety standards you employ?	Yes	
Does your company ensure that workers who will be called on to perform skilled craft work (such as electricians, welders, etc.) are trained to safely perform the work?	Yes	
Do you have trained competent persons?	Yes:	
Is training provided for:	Excavatingno	
.	Scaffolding yes	
	Cranesno	
	Electrical (lockout / tagout)yes	
	Confined Spaceyes	
	First Aidyes	
Do you have an orientation program for new hires?	Yes:	
Does it include:	Head Protectionyes	
Does te mondo.	Eye Protection yes	
	Hearing Protectionyes	
	Pegnirotomy Protection	
	Respiratory Protection	
	Safety belts & Lifelineyes	
	Perimeter guardingyes	
·	Housekeepingyes	
	Fire Protectionyes	
	First Aid facilitiesyes	
	Emergency proceduresyes	
	Toxic substances/Hazard Commyes	
	Signs, barricades, flaggingyes	
	Electrical safetyyes	
	Scaffoldingno	
	Trenching & excavationno	
	Rigging & crane safetyno	
TT 1	Ergonomicsno	
How many hours are spent on the safety portion of the orientation?	8 hours	
How is safety orientation delivered?	Verbally & audio visual	
Do you train on environmental subjects?	Yes	
Does your company provide new workers with a safety	Yes	
orientation prior to being given a work assignment?		
Do you have safety & health & crafts training records for your employees?	Yes	
What do the training records include?	Employee identificationyes	
	Date of Trainingyes	
	Name of Trainingyes	
	Method used to verify understandingyes	
How do you verify understanding of training?	Written Test	
wo jou termy understanding of framing:	Oral Test	
	Oral rest	

HAZARD COMMUNICATION PROGRAM INFORMATION

	L-
Do you have a documented hazard communication program?	Yes
For whom do you require documented hazard	Field Supervisors - per job
recognition safety meetings?	Employees - per job
How often?	New Hires - upon hiring
Does your company have a program to support the	Yes
contractor requirements of the OSHA Process Safety	
Management of Highly Hazardous Chemicals; Explosives	
and Blasting Agents Standard (29 CRF 1910.119(h))?	
Does your company have a training program that meets	Yes
the requirements of the OSHA "Hazardous Waste	
Operations and Emergency Response" Standard (29 CRF	
1910.120)?	
Does your company ensure that all employees are trained	No
per the requirements of the OSHA HAZWOPER	
Standard (29 CRF 1910.120) prior to being allowed to	
work with hazardous chemicals?	
Does your company ensure that employees who are	Yes
required to work with hazardous materials are trained	
prior to beginning work in the hazards of the materials /	
chemicals they will be working with?	
Does your company have a medical surveillance program	Yes
for workers who are required to work with hazardous	
material?	

RESPIRATORY PROGRAM INFORMATION

RESI INTOXI I ROGRAM INTOXIMATION			
Does your company have a written respiratory protection program?	Yes		
Does the respiratory protection program include the following?	Trained Yes Fit tested Yes Medically approved Yes		
Does your company provide respiratory protection training prior to an employee being required to use respiratory protection?	Yes		
Does your company have a policy that requires employees to be clean shaven if they will be required to wear a respirator?	Yes		
Does your company have an inspection program to ensure that respirators are in proper working order?	Yes		
Does your company require that all employees are medically certified to wear respirators prior to being assigned a job talk that requires the use of a respirator?	Yes		
Does your company give employees respirator fit tests?	Yes		
Does your company use an air compressor to supply breathing air to respirators?	No		
Does your company's respirator protection rules contain requirements that cover employees working in atmospheres that are immediately dangerous to life and health (IDLH)?	Yes		

SAFETY INSPECTION INFORMATION

Do you conduct project safety (housekeeping) inspections?	Yes - Job Foreman - daily
Who? How often?	
Does your firm conduct job-safety field inspections of work in progress? Who? How often?	Yes - Job Foreman - daily
Are corrections of deficiencies documented?	Yes

ACCIDENT INVESTIGATION INFORMATION

ACCIDENT INVESTIGATION INFORMATION	
Do you have an accident investigation procedure?	Yes
Does senior management participate in accident	Yes
investigations?	
How are accident records / summaries kept?	Accidents totaled for entire company - yes; (annually)
How often recorded? How are the costs of individual	Accidents total by project - no
accidents maintained?	Accidents sub-totaled by superintendent - no
	Accidents sub-totaled by foreman – yes; (quarterly)
Are accident reports / report summaries sent to the	Regional Construction Mgr per incident
following key personnel?	Vice President of Construction - annually
How often?	President of firm - annually
	Director, EH&S - per incident
What level of management in your company receives	Vice President - Construction Management Group
field safety reports?	
Does your firm analyze the cost of accidents?	Yes
Indicate your accident cost accounting system:	Insurance/Workman's Comp. Cost Management
Do you conduct documented post-activities	Yes
investigations?	
Rate factors for reducing accidents and injuries	1 – Attitude
starting with the most important:	2 – Work Atmosphere
·	3 – Training

TOTAL # EMPLOYEES

IQIAL#E	MPLOYEES
Average # of employees:	2010: 482
	2009: 465
	2008: 483
	2007: 442
	2006: 452
	2005: 413
	2004: 422
	2003: 413
	2002: 487
# Office Personnel	102
(Anyone located in MS, FW & div. offices -	
DO NOT INCLUDE COMPANY OFFICERS)	
# Company Officers	12
# Field Personnel	0
(Installers, laborers, finishers - do not include	
installation managers or foremen)	
# Field Superintendents	25
(Regular Field Engineers and Site Supervisors only)	
# Field Sales Managers & District Managers	17
# Salesmen (TM, PE, C&L, A/E)	142
# Plant Personnel (FW, MS, Mfg. & Shipping)	89
# Permanent Professional employees	76
# Permanent Craft employees	0
Craft Employee annual turnover:	N/A
Journeyman to Apprentice ratio:	N/A
Field Supervision to employee ratio:	1:3.5
Personnel at Maple Shade only	195
(Includes Plant Personnel)	

SUBSTANCE ABUSE PROGRAM INFORMATION

Does your firm's substance abuse policy contain the	Pre-employment testingYes
following?	Testing for causeYes
	Random testingNo
	Employee assistance programNo
	Post accident testingYes
	DOT testingYes
Will you agree to adhere to our local site substance abuse policy for contractors?	Yes

LABOR RELATIONS

Labor Relations Manager:	Pamela Russell, Personnel & Benefits Manager
Union Affiliation:	Non-Union
Business Classification:	ForeignNo
	MinorityNo
	FemalesNo
	NonprofitNo
	Sheltered No
	Small BusinessNo
	MBENo
	WBENo
	Labor SurplusNo
Which of the following ethnic groups control 51% or more of this business?	Caucasian
Federal / State Certification:	Yes

LEGAL INFORMATION

Have you at any time failed to complete a contract?	No
Are there any judgments, claims, suits pending or outstanding against you?	No
List below all lawsuits vendor has filed due to construction contracts in last five years:	N/A
In past five years, has any officer of your organization ever been an officer of another organization when if failed to complete a construction contract?	No